

Referral Program

The purpose of the Handy Point Group (HPG) Referral Program is to reward constituents for their trust in referring their valued contacts to the Handy Point Group. Referrers act as an external business development arm for HPG, and we aim to reward them as such.

Importantly, the goal of the HPG Referral Program is to create incentives for both parties (HPG and external person or organization) to participate in the program, without inciting undue leverage; our contacts should feel encouraged to refer their networks without fear of pressure from HPG or others.

The below outline represents the Handy Point Group's Referral Program payout schedule.

Contract Size	% of Contract
\$1,000 - \$10,000	5%
\$10,001 - \$50,000	4%
\$50,001 - \$100,000	3%
\$100,001 - \$200,000	2%
\$200,001 - \$500,000	1%

Subject to \$1,000 minimum and \$500,000 maximum

Bonuses will be paid out following payment from the referred client. Referrals only apply to the first contract won by HPG; follow-on contracts, extensions, and addenda will not be rewarded.

